

press release

Thursday, June 27th, 2019

Athens Technology Center (ATC) Joins Oracle Cloud Excellence Implementer Program to Drive Customer Success

Oracle Cloud Excellence Implementer Program Recognizes ATC for Delivering Successful Oracle Taleo Management Implementations in Central-Eastern Europe.

Athens Technology Center (ATC), a Cloud Standard and Gold level member of Oracle PartnerNetwork (OPN), today announced it has joined the Oracle Cloud Excellence Implementer (CEI) program and has achieved CEI status in Oracle Taleo Management Cloud Service in Central-Eastern Europe. Oracle launched the CEI partner program at OpenWorld 2017 to accelerate customers' digital transformation in the cloud. The program recognizes and rewards partners that continually demonstrate expertise, a successful track record, and superior customer satisfaction in delivering high quality Oracle Software as a Service (SaaS) Cloud implementations to customers.

According to **Mrs Maria Mattheou**, HCM solutions Director of ATC, "Being one of the first CEI partners in Greece to attain CEI status in Oracle Taleo Management is a real honor, officially rounding out our achievements in the field. This new addition in our certification footprint also comes as a great responsibility, since it will further drive our consultant's commitment to exploit the maximum potential of the Oracle Cloud so to minimize implementation risk and deliver actual business value, via optimal, best-in-class solutions that meet our clients' business and technology needs."

The CEI program was developed to provide customers with a clear, objective and informative view of partner qualifications for implementing Oracle SaaS solutions. Through the <u>OPN Solutions Catalog</u>, customers are now able to identify and engage with partner firms that best align to their specific project needs. Access to this information helps customers minimise implementation risk, quickly adopt new cloud functionality, and realize the maximum potential of the Oracle Cloud.

"Oracle is committed to helping our partners drive customer success across the <u>Oracle Cloud</u> portfolio," said Camillo Speroni, vice president of Worldwide Strategic Alliances, Oracle. "We remain committed to providing partners with the training and resources needed to drive customer advocacy, and make the journey to cloud as smooth and successful as possible for customers."

For more information about the CEI program, visit <u>www.oracle.com/partners/goto/cei</u>.

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About Athens Technology Center: Our extended expertise in web, mobile, cloud and database areas, secure a customized service that meets our clients' technology strategy tightly. In cooperation with industry leaders like Oracle, we provide on premise and cloud-based solutions and services for Learning, Recruitment, Certification Management, Talent Management, Virtual Classroom and Collaboration as well as professional services, like custom course development and integration with third party platforms including HRMS, LMS and Virtual Classroom, Intranets, Web portals and more.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle's products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program - an innovative program that complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit: http://www.oracle.com/partners.

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